

Retirement seminars set for April, May at Sun Ship

Sun Ship employees who are 60 years and above are encouraged to attend one of three Retirement Planning Programs scheduled over the next month.

Purpose of the programs, which will take place on the Saturdays of April 11, April 25 and May 2, 1981, is to assist employees in planning for their retirement years. They are not intended to encourage employees to retire.

If you have been invited and wish to attend, but have not yet returned the invitation mailed you, please do so as soon as possible; or telephone Barry McLaughlin (499-3119) or Nancy Roth (499-2214) at Sun Ship's Human Resources Department. You are invited to bring along your spouse, a friend or adult child.

A Free Lunch

The programs will begin at 8 a.m. with coffee and Danish and continue to 3 p.m., including a complimentary buffet luncheon. The sessions will take place at Sun Ship's engineering and management building in Eddystone, Pa.

Topics covered will include:

- Planning your retirement;
- Health/medical;
- Financial security;
- Estate planning and legal considerations.

Retirement Expert

Guest speaker at the sessions will be Pheobe Bailey, national training coordinator of Action for Independent Maturity (AIM).

Headquartered in Washington, D.C., AIM is a nonprofit, nonpartisan organization of some 450,000 members dedicated to helping people between 50 and 65 explore midlife options and plan realistically for retirement.

Status Report

The number of Sun Ship employees who have been laid off since January, as of the week ending March 27, is

530



Ship repair sales rep Fred Young
The LURLINE comes ashore for conversion

Raezer sees promise for shipyard in repair business

Frank Raezer is bullish on Sun Ship's future in the vessel repair business.

"The market is there, and with the right internal organizational controls in place, we'll be successful," says Raezer, who is manager of ship repair sales.

Once a sideline, ship repair will become Sun Ship's principal business.

"We already have the basic plant and equipment to make us the finest facility in the country in line with our business goals. We need to

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Raezer sees promise

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adapt the yard and our business organization to get into the repair mode," says Raezer.

It will take time to make the transition to a repair facility. "1982 and 1983 will be the proving years," Raezer says. "Those will be the years we'll be proving we have a viable business. And I know we can do it."

A Busy Yard

He motions toward an aerial photograph of Sun Ship that hangs on his office wall and envisions the yard brimming with work.

His mind's eye sees a Naval vessel in for an overhaul, next to it a ship conversion. The balance of the yard is busy with conventional repairs and sub-assembly work for other shipyards and industrial projects.

Theoretically limiting this kind of expansion is the fact that Sun Ship currently has only one dry dock.

"All of our competitors have two, three or more dry docks," explains Raezer. To offset this constraint, ships can be transferred from the water to Sun Ship's onshore platens. "This gives us the ability to work on ships dry and still keep the dock open for short-term repairs," says Raezer. In fact, this is being done with the LURLINE, which was taken out of the Delaware River to have a 129-foot-long midbody added.

Raezer notes the large number of tug and barge operators on the Delaware River who are potential Sun Ship repair customers. Motioning toward the yard, he says, "With the big Sun 800 floating crane out there, we can lift all kinds of smaller craft onshore."

There's no doubt in Frank Raezer's mind that Sun Ship can succeed.

Relocation services offered by local realty firm

A special free consulting service for outgoing Sun Ship employees who may have to relocate in taking new jobs is available from the realty firm of Fox & Lazo, Inc.

The service is provided through Sun Ship's Career Transition Program (CTP).

"We want to make sure that employees who are laid off have access to the information they need in making a decision to move. Fox & Lazo has experts in the real estate field who can answer questions concerning relocation," says Polly Randell, assistant manager of CTP.

A special hotline number has been established by Fox & Lazo for Sun Ship employees who are considering relocation to new jobs. The number is (215) 527-6440 and is open weekdays from 8:30 a.m. to 5 p.m.

Representatives from the realty firm, which has offices in Pennsylvania and New Jersey, presented a seminar for employees at Sun Ship on March 24. Additional sessions will be scheduled if additional interest by employees is shown.

Deciding Whether To Move

Subjects discussed included:

- How to prepare yourself and your family for the move;
- How to find information about a town or city you are considering moving to;
- How to select a realtor;

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Sun Ship's future
... A yard brimming with repair work

- What factors you should take into consideration in deciding the kind of community that's right for you;
- How to get the most for the home you are selling;
- The current availability and cost of mortgage financing;
- How to determine how much you can afford to pay for a new home;
- How to coordinate the selling of your present home and the purchase of your new one.

In addition to purchasing a home, Fox & Lazo can also be of help if you plan to rent.

"You don't have to go to that new destination as a stranger," says Fox & Lazo consultant Bill Wilson. The company maintains audio/visual tapes on more than 30 metropolitan areas across the country describing such things as living conditions, schools, taxes, housing and public transportation.

Through a network of contacts built up and maintained over the years, Fox & Lazo can put you in touch with a relocation specialist just about anywhere.

Help is offered in building job hunt strategy

"In finding a job, the name of the game is contacts. Go out and meet as many people as you can."

This advice is offered by Valerie Titus, a career counselor from Sun Company who is running a series of seminars to help outgoing Sun Ship employees create a strategy for their job hunt.

The seminars are being offered through the Career Transition Program in the Navy billet on Morton Avenue across from the main gate.

The next seminar, entitled 'Interviewing for a Job', is scheduled for April 9 from 1 to 3 p.m. If you have been laid off and wish to attend, you may register by telephoning 499-3107, or drop by the billet. Pre-registration is required.

Surviving in The Job Market

Topics covered in a recent seminar conducted by Ms. Titus entitled "Survival in the Job Market," included how to size up your financial situation and create a realistic family budget to stretch your funds for the job search.

What expenses can be reduced, eliminated or postponed? In some cases, you may be able to negotiate an agreement with the lending institution that holds your home mortgage or car loan to reduce the monthly payments until your financial situation improves.

Friends and relatives can help you in finding a job. Be candid with them about your situation and ask them to keep their eyes open for you.

Knowing What Your Skills Are Worth

What kind of work do you want and where are

you willing to go to get it? Are you willing to move? If so, to where, and where not?

Know what your skills are worth. Wage and salary guides are published by the U.S. Department of Labor and are available in many public libraries.

There are many sources to find out where job opportunities exist. The Career Transition Program maintains an updated list of some 2,000 jobs locally and elsewhere in shipbuilding and repair and allied industries.

Other sources include newspapers, magazines, professional and trade organizations, employment agencies, schools, universities and public, college and business reference libraries.

Choosing A New Direction

For some people, losing a job is an opportunity to set out on a new career path. Assess your skills and interests. What other direction might you go? Continuing education, special courses and retraining programs are available at many Philadelphia area educational institutions.

To the person looking for a job, Ms. Titus advises: "Be positive and don't turn down a possible contact just because there's not an immediate job opening. Most contacts you make will lead you to other ones."

UPDATE is published by the Human Resources Division of Sun Ship, Inc., Chester, Pa.



Marge O'Brien, right, is manager of the Pennsylvania State Employment Service office in the Navy billet on Morton Avenue across from Sun Ship's main gate. The office is open daily from 8:30 a.m. to 5 p.m. The phone number is 447-3366.

JOB HUNTING?

ARE YOU 18 OR OVER AND A PENNSYLVANIA RESIDENT

The Delaware County Intermediate Unit offers you:

- **CAREER COUNSELING**
- **ASSESSMENT OF YOUR ABILITIES**
- **JOB TRAINING**
- **JOB PLACEMENT HELP**

NO FEES

To qualify, you must be unemployed.

ATTENTION UNEMPLOYED SUN SHIP AND BOEING VERTOL PERSONNEL

If you are interested, COME IN PERSON to the Adult Employability Program, Community Extension Service, 1420 Delmar Dr., Folcroft, PA 19032

HOURS: Weekdays from 8:30 a.m. to 3:30 p.m.

OR CALL US AT

237-0506 or 237-0507

WE CAN HELP!

Thousands of employment opportunities are listed with the Career Transition Program in the former Navy billet across Morton Avenue from the main gate. Employees are invited to review them daily and before noon on Saturday.